

Addendum to the RFP

Guidance Regarding Several Frequently Asked Questions
April 8, 2016

Question 1: Is the RFP contact info up to date?

Some of CMPAS' staff have just moved office and have updated contact info. Please direct your questions and notices to:

Kyle Haemig, CMPAS
Phone: (763) 710-3934
kyleh@cmpasgroup.org

Question 2: Could CMPAS talk about their preferences in grouping solar capacity?

CMPAS asks for a total of 500 – 1,000 kW of solar capacity (measured at the Point of Interconnection) with a strong preference for at least some solar located close to each of CMPAS's 12 members. See page 3 of the RFP for a listing of our members.

CMPAS recognizes that there is a potential for economies of scale by grouping solar into larger projects. There is no need for bidders to assume that all developments have to be the same size. Bidders may propose that the majority of capacity comes from one (or a few) projects, with considerably smaller demonstration projects in the remaining 12 cities. Bidders may choose to provide proposals at only one (or in any case fewer than all 12) sites. However, such bids may be considered in tandem with another bid that provides arrays for the remaining cities. Bidders are encouraged to submit multiple proposals. CMPAS will evaluate all options.

Question 3: Has CMPAS already selected particular sites, or has more information about what kind of siting in general we should assume? What should bidders assume regarding what infrastructure is in place when providing our cost estimates?

For sites of 80 kW or less located at or near a CMPAS member city, bidders should assume the following:

- (a) Member cities will provide a ready-to-build site;
- (b) Member cities will provide all necessary interconnection infrastructure, including the step-up transformer at the site;
- (c) Bidders are encouraged to provide options using an installed price bid, as well as options using local utility labor to lower costs of installation.

For sites greater than 80 kW or not located near a CMPAS member city, bidders are responsible for all development costs, including land, permitting, and interconnection costs.

Question 4: When is Notice of Intent to Bid required, and what is required?

Notice of Intent to Bid is simply to let CMPAS know that we should look for your offer. No form is required. All we need is a short email to Kyle Haemig at kyleh@cmpasgroup.org announcing your intent to bid on the solar RFP with your pertinent contact information. Please give us that notice by close of business on Friday, April 15th.

Question 5: Can CMPAS provide guidance regarding the form of the bid?

Bids must be submitted electronically to kyleh@cmpasgroup.org, and cc'd to amberp@cmpasgroup.org by close of business on June 1, 2016. Bidders are encouraged to submit more than one proposal. Paper copies of the proposal will be accepted but are not necessary. CMPAS asks as part of the bid that bidders provide information on qualifications, and CMPAS reserves the right to request further qualifications from bidders. CMPAS does not require specific templates or forms for any information requested in the RFP.

Question 6: Can CMPAS provide guidance regarding how they want the bid structured?

CMPAS encourages bidders to submit creative proposals which can lower the overall cost of the energy. For example, if it would be a material savings for CMPAS member utility staff to carry out the installation of the panels, we encourage you to submit a bid with that plan. We are also amenable to ownership and lease options that maximize tax benefits. The delivered cost of energy to CMPAS will be one of the primary evaluation criteria.